



# Parts Salespersons

Ranked

# 41

by count of job opportunities

Percentage

0.63%

of all job opportunities

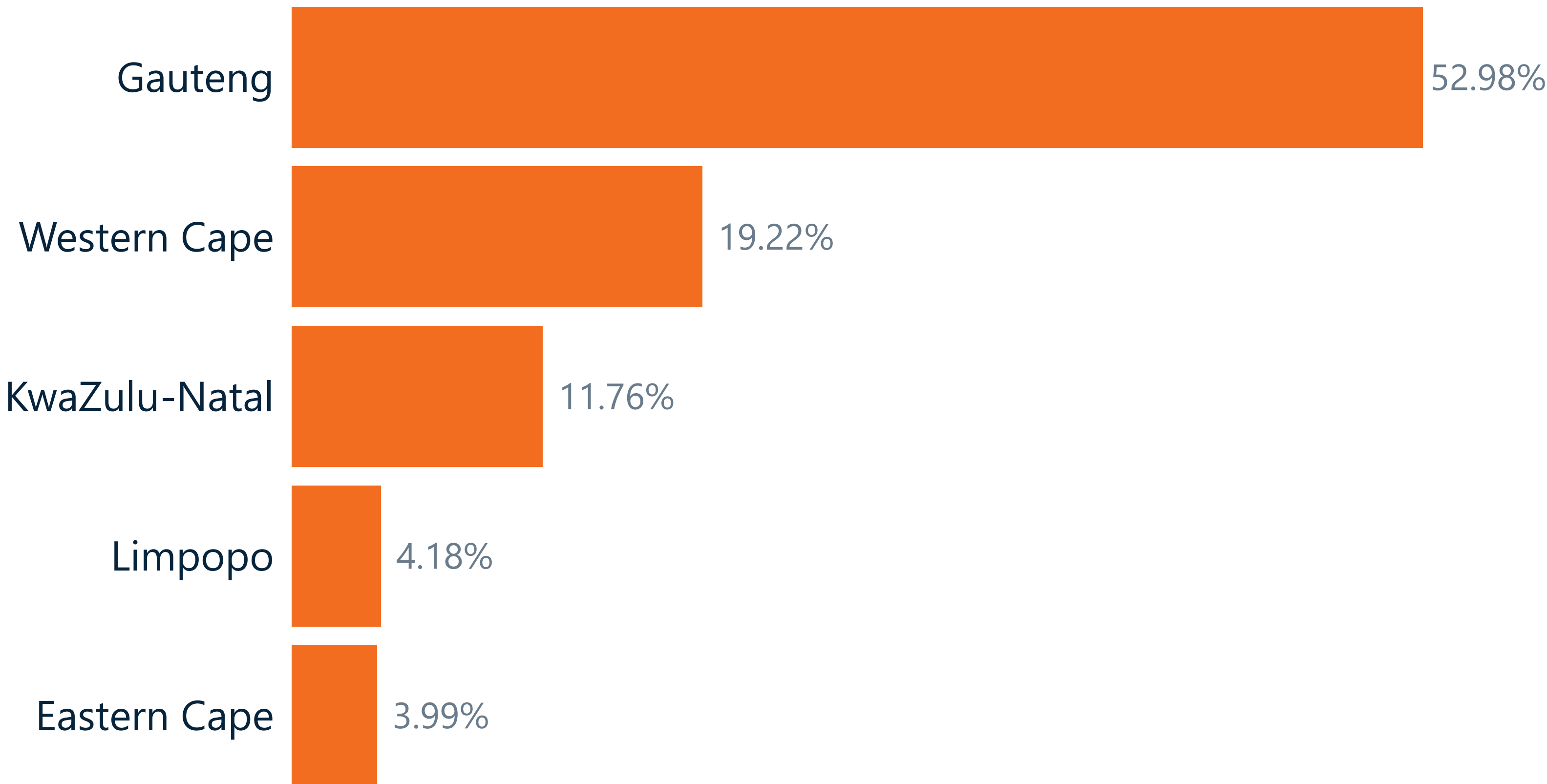
Hard-to-Fill

9.50%

% job opportunities that are "hard-to-fill"

## Top 5 Provinces

by percentage of job opportunities



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# Parts Salespersons

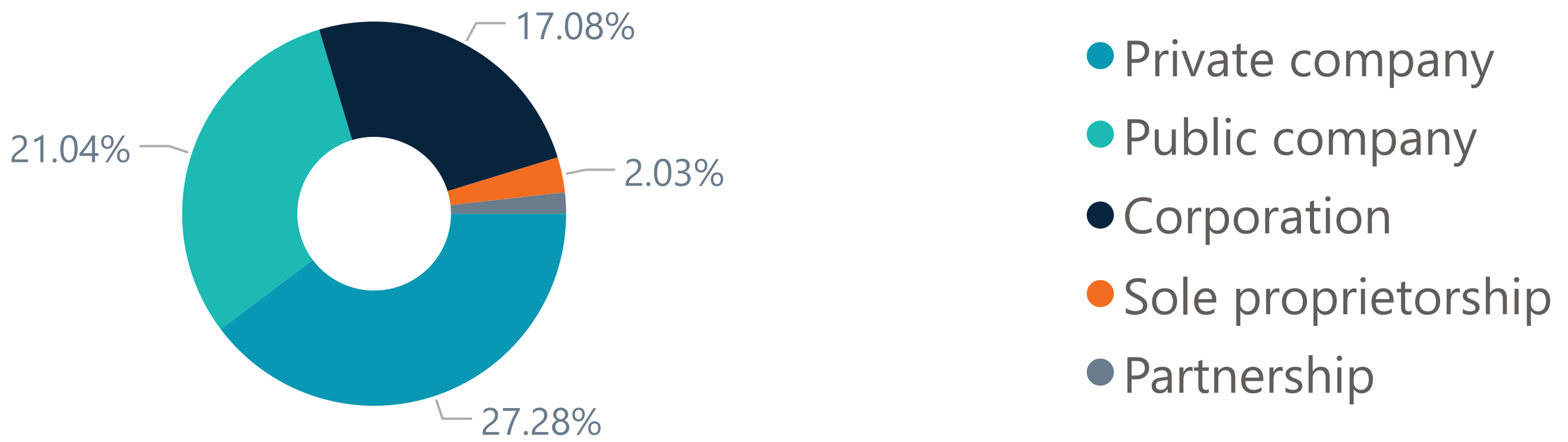
## Top 5 Industries

by percentage of job opportunities

Wholesale and retail trade	22.35%
Financial and insurance activities	19.35%
Information and communication	11.55%
Professional, scientific and technical activities	10.79%
Administrative and support activities	6.17%

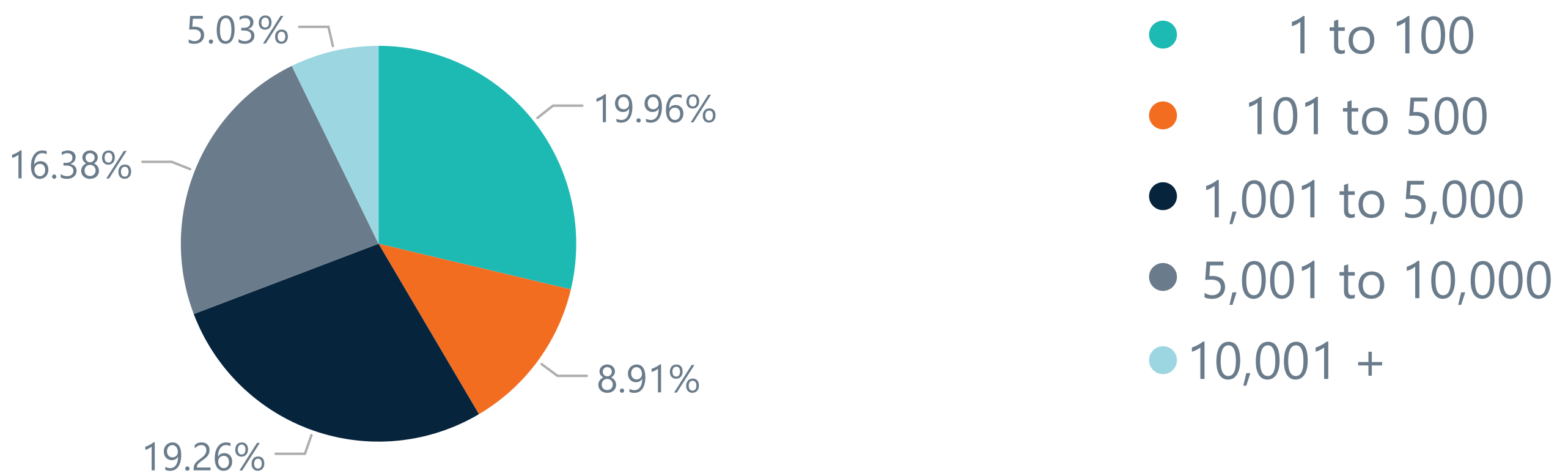
## Top 5 Company Types

by percentage of job opportunities



## Top 5 Company Sizes

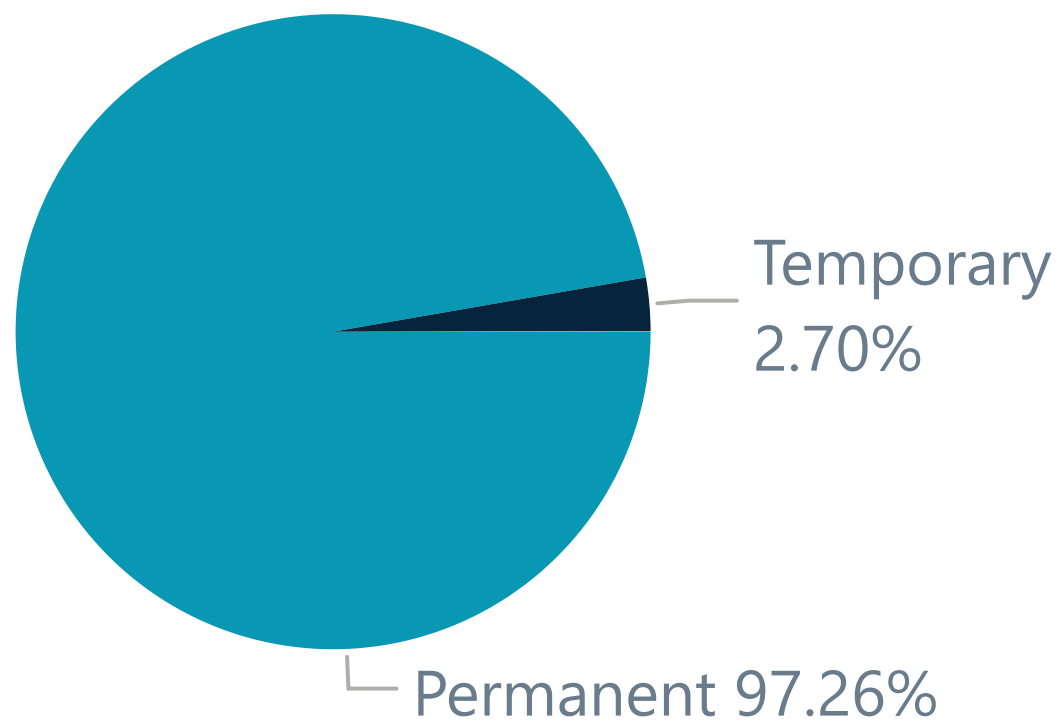
by percentage of job opportunities



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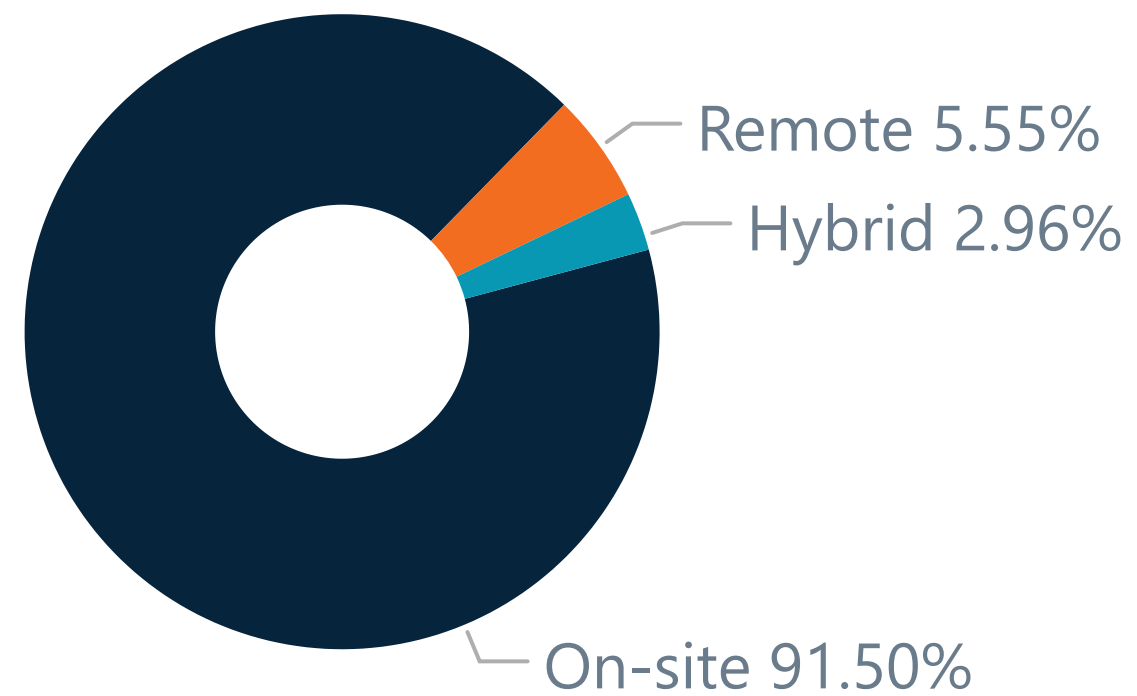
## Employment Type

percentage of job opportunities



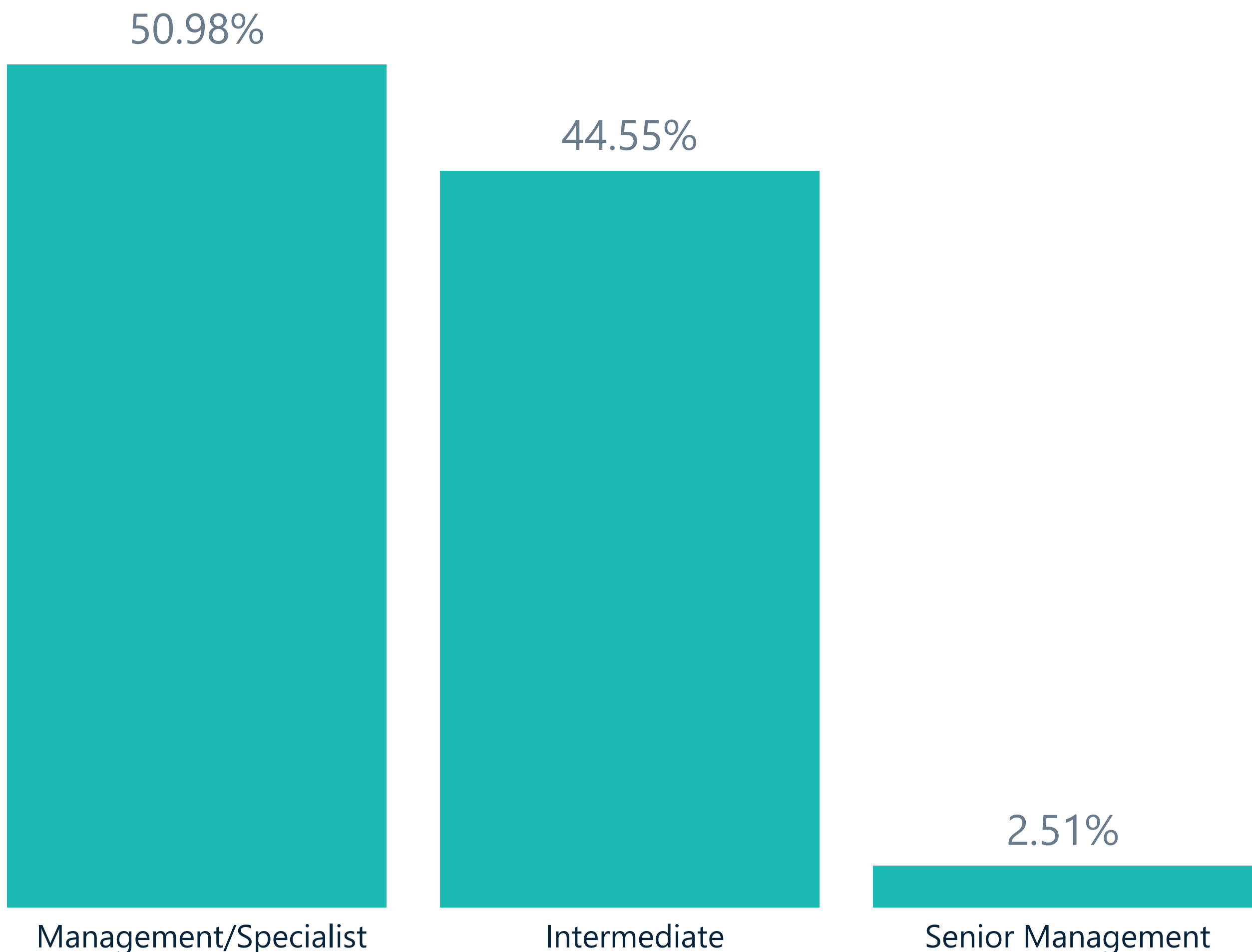
## Employment Flexibility

percentage of job opportunities



## Top 3 Employment Levels

by percentage of job opportunities

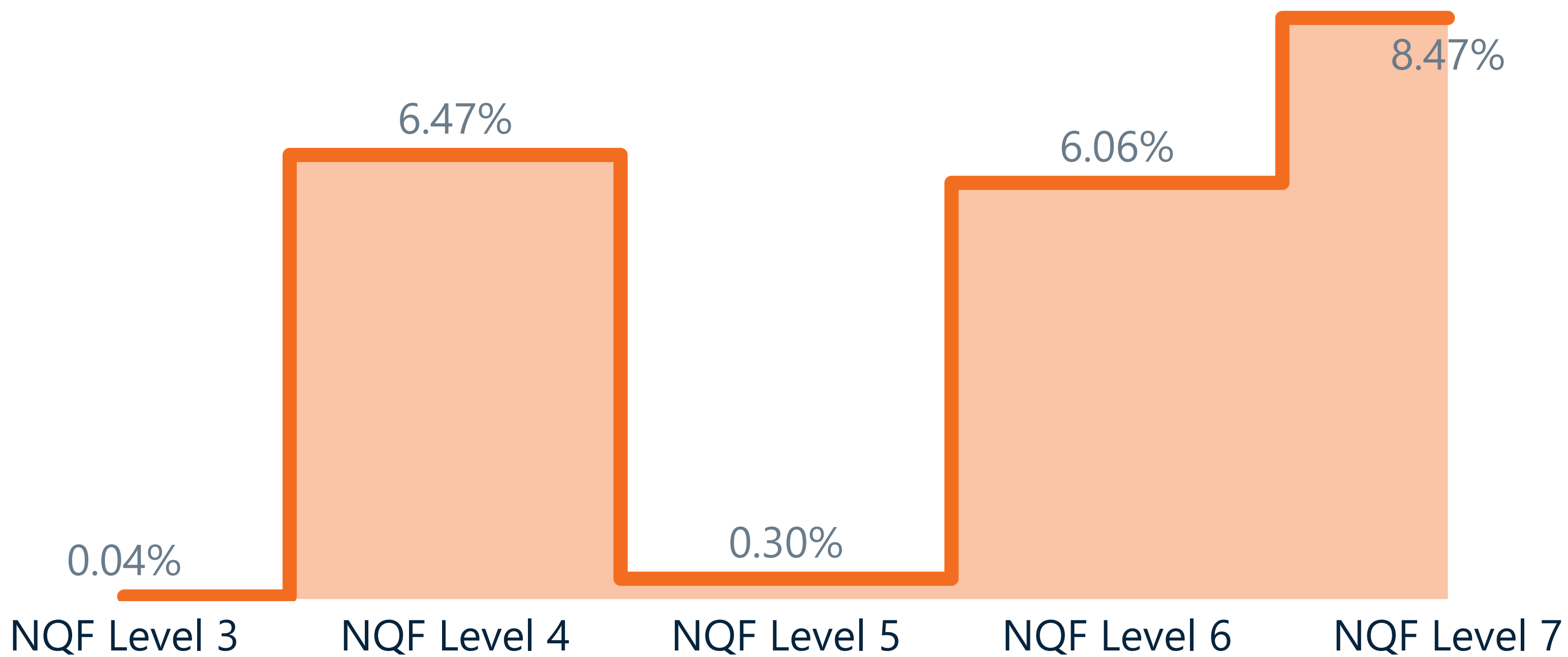




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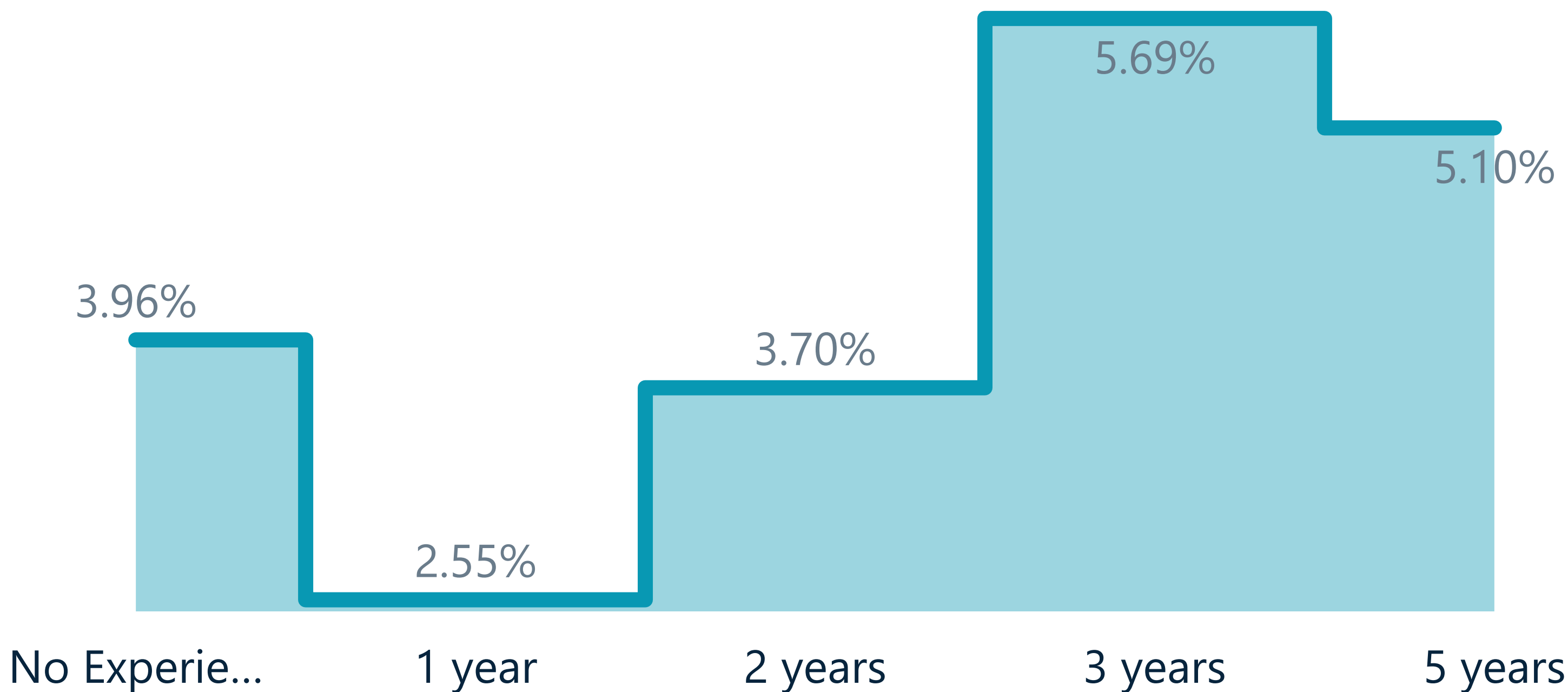
## Top 5 Minimum Qualification Level

by percentage of job opportunities



## Top 5 Minimum Years Experience

by percentage of job opportunities





# Parts Salespersons



## Top 10 Required Skills

<b>Service Orientation</b>	
Actively looking for ways to help people.	1
<b>Time Management</b>	
Managing one's own time and the time of others.	2
<b>Negotiation</b>	
Bringing others together and trying to reconcile differences.	3
<b>Writing</b>	
Communicating effectively in writing as appropriate for the needs of the audience.	4
<b>Complex Problem Solving</b>	
Identifying complex problems and reviewing related information to develop and evaluate options and implement solutions.	5
<b>Social Perceptiveness</b>	
Being aware of others' reactions and understanding why they react as they do.	6
<b>Coordination</b>	
Adjusting actions in relation to others' actions.	7
<b>Speaking</b>	
Talking to others to convey information effectively.	8
<b>Reading Comprehension</b>	
Understanding written sentences and paragraphs in work-related documents.	9
<b>Active Learning</b>	
Understanding the implications of new information for both current and future problem-solving and decision-making.	10



# Parts Salespersons



## Top 5 Required Knowledge

<b>Sales and Marketing</b>	
Principles and methods for showing, promoting, and selling products or services. This includes marketing strategy and tactics, product demonstration, sales techniques, and sales control systems.	<b>1</b>
<b>Customer and Personal Service</b>	
Principles and processes for providing customer and personal services. This includes customer needs assessment, meeting quality standards for services, and evaluation of customer satisfaction.	<b>2</b>
<b>Administration and Management</b>	
Business and management principles involved in strategic planning, resource allocation, human resources modeling, leadership technique, production methods, and coordination of people and resources.	<b>3</b>
<b>Education and Training</b>	
Principles and methods for curriculum and training design, teaching and instruction for individuals and groups, and the measurement of training effects.	<b>4</b>
<b>Public Safety and Security</b>	
Relevant equipment, policies, procedures, and strategies to promote effective local, state, or national security operations for the protection of people, data, property, and institutions.	<b>5</b>



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## Top 10 Required Technology Skills

<b>Internet browser software</b>	
Google	1
<b>Instant messaging software</b>	
WhatsApp	2
<b>Spreadsheet software</b>	
Microsoft Excel	3
<b>Business intelligence and data analysis software</b>	
Microsoft Power BI	4
<b>Web page creation and editing software</b>	
LinkedIn	4
<b>Word processing software</b>	
Microsoft Word	4
<b>Application server software</b>	
GitHub	7
<b>Object or component oriented development software</b>	
Python	7
<b>Video conferencing software</b>	
Zoom	7
<b>Electronic mail software</b>	
Microsoft Outlook	10