

# Insurance Sales Agents

Ranked

# 51

by count of job opportunities

Percentage

0.52%

of all job opportunities

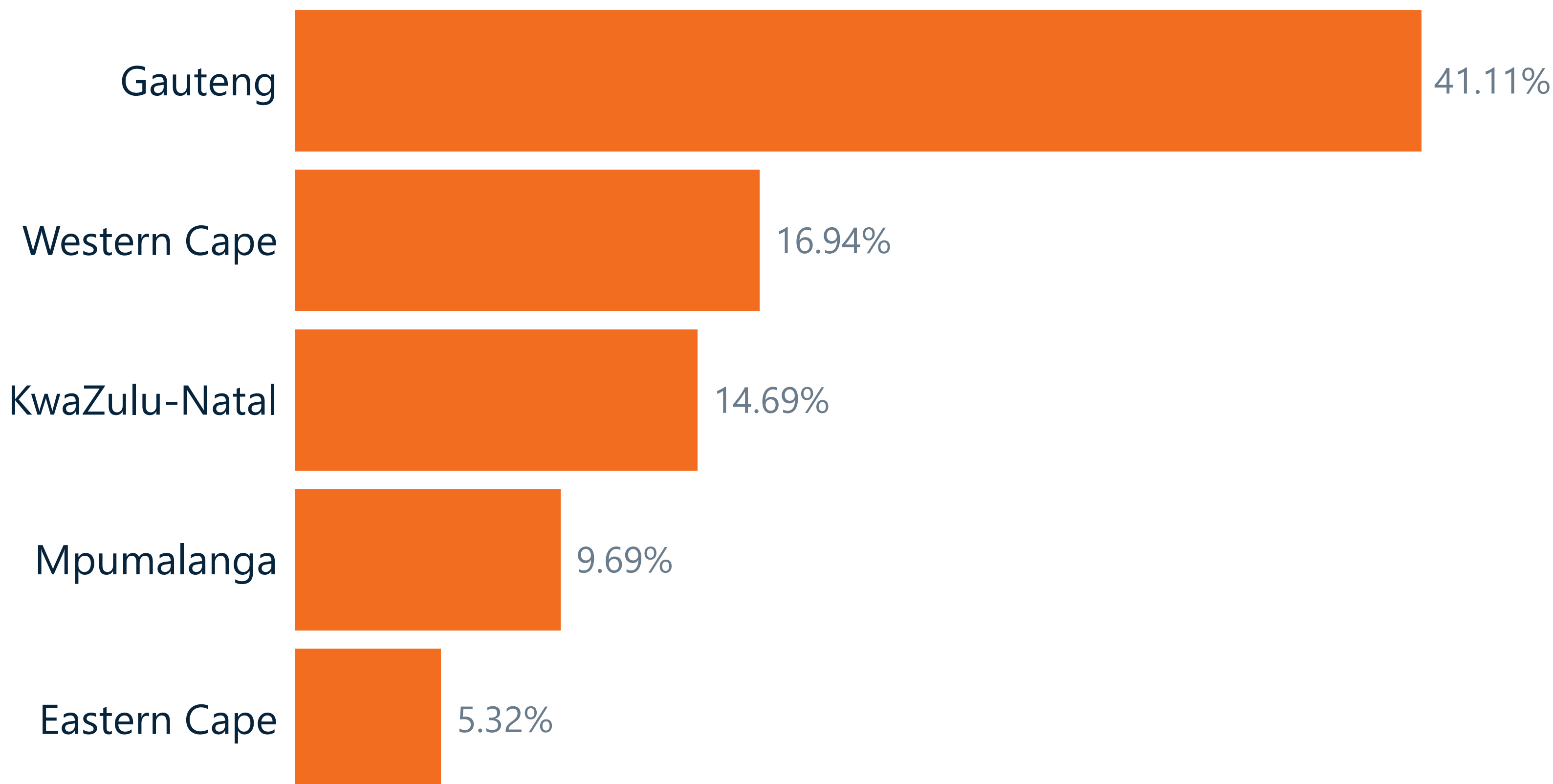
Hard-to-Fill

14.10%

% job opportunities that are "hard-to-fill"

## Top 5 Provinces

by percentage of job opportunities



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# Insurance Sales Agents

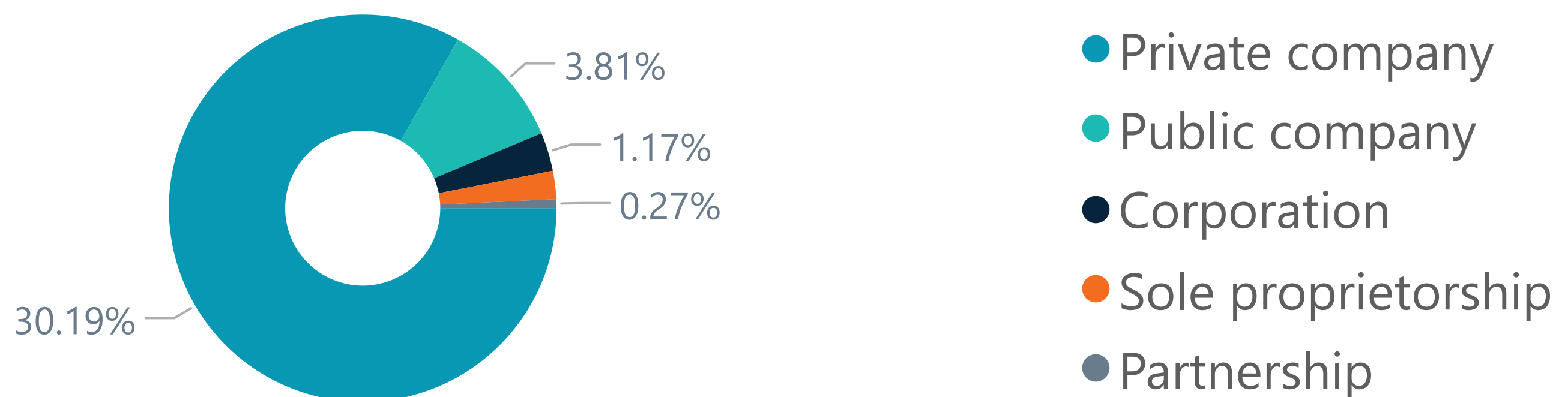
## Top 5 Industries

by percentage of job opportunities

|   |        |
|---|--------|
| Professional, scientific and technical activities | 34.29% |
| Financial and insurance activities                | 24.69% |
| Administrative and support activities             | 9.60%  |
| Arts, entertainment and recreation                | 4.01%  |
| Wholesale and retail trade                        | 3.96%  |

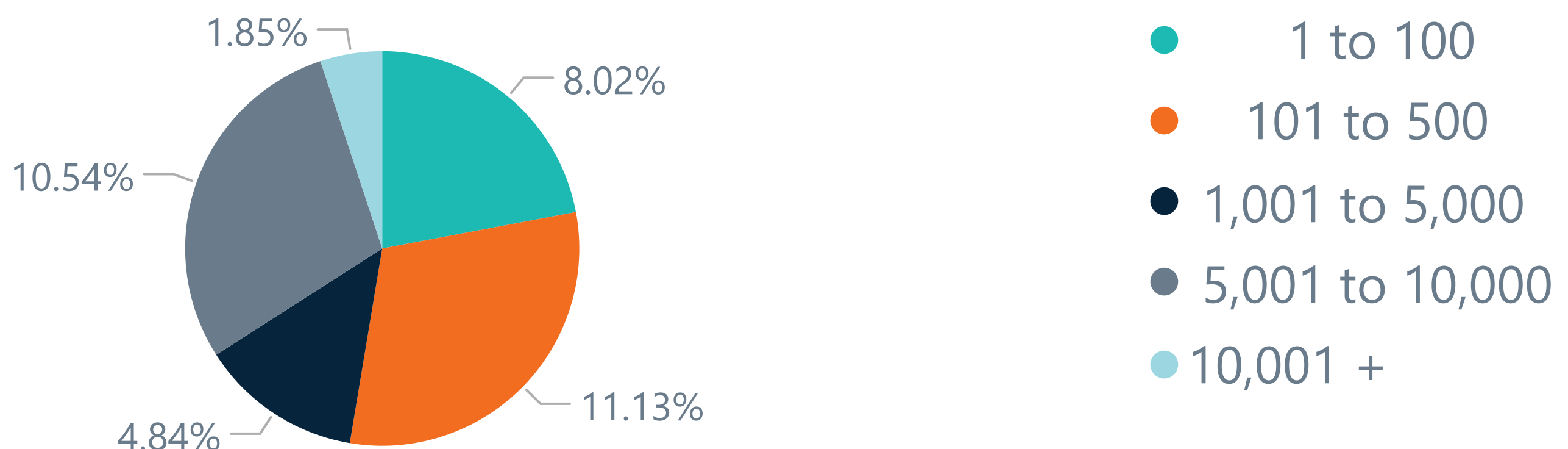
## Top 5 Company Types

by percentage of job opportunities



## Top 5 Company Sizes

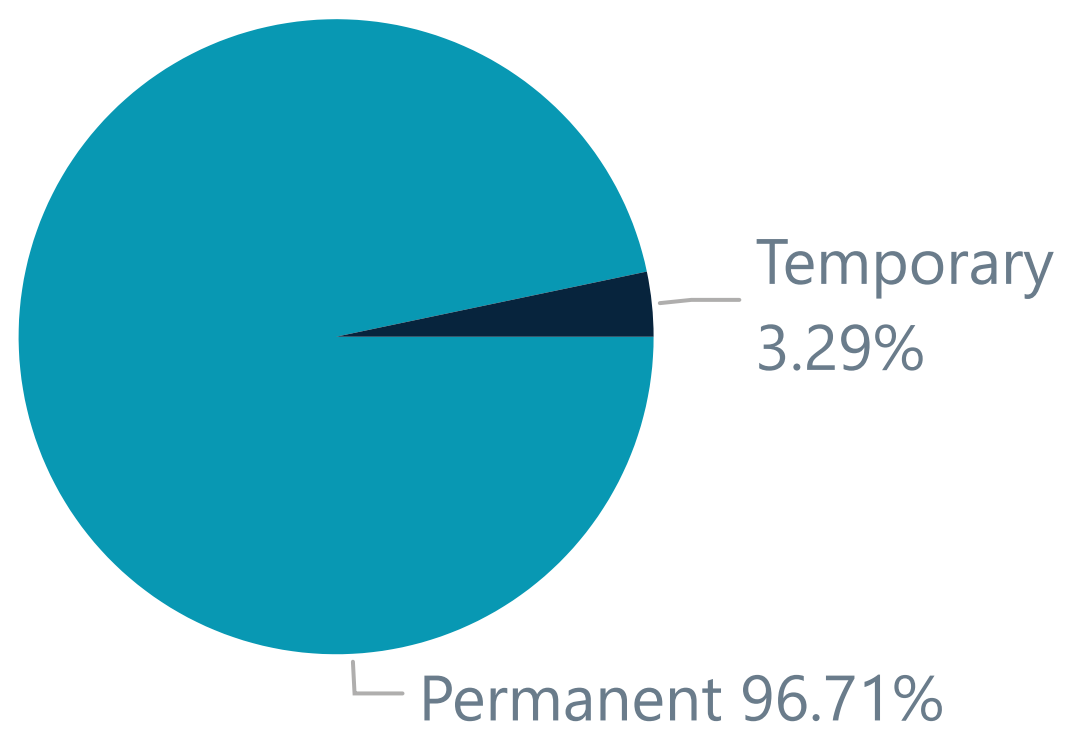
by percentage of job opportunities



# Insurance Sales Agents

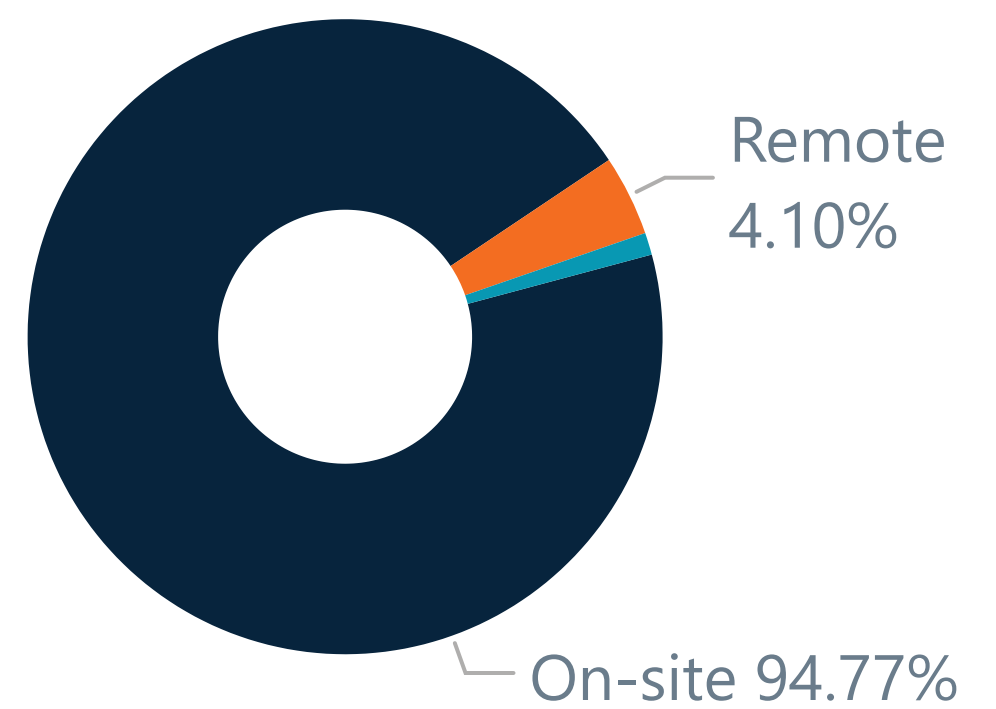
## Employment Type

percentage of job opportunities



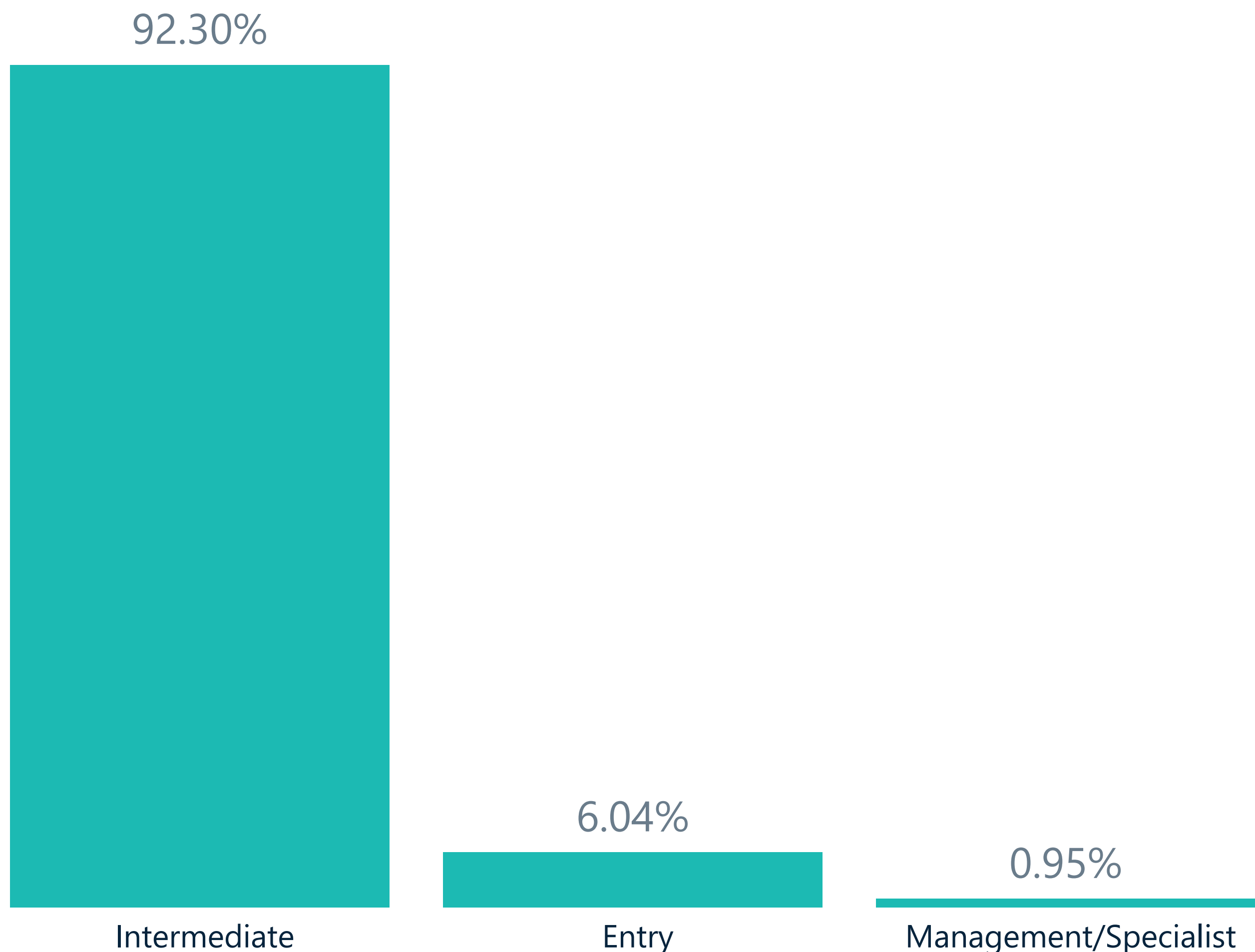
## Employment Flexibility

percentage of job opportunities



## Top 3 Employment Levels

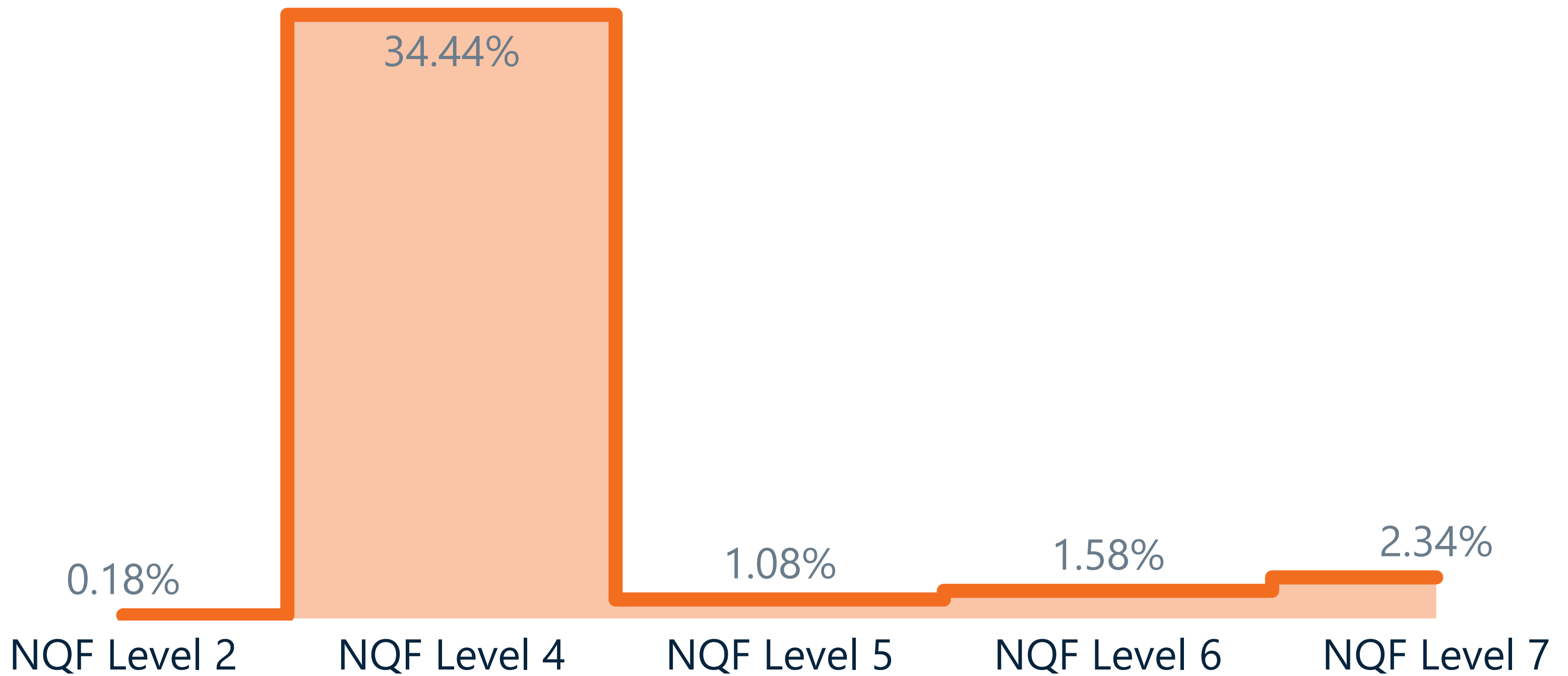
by percentage of job opportunities



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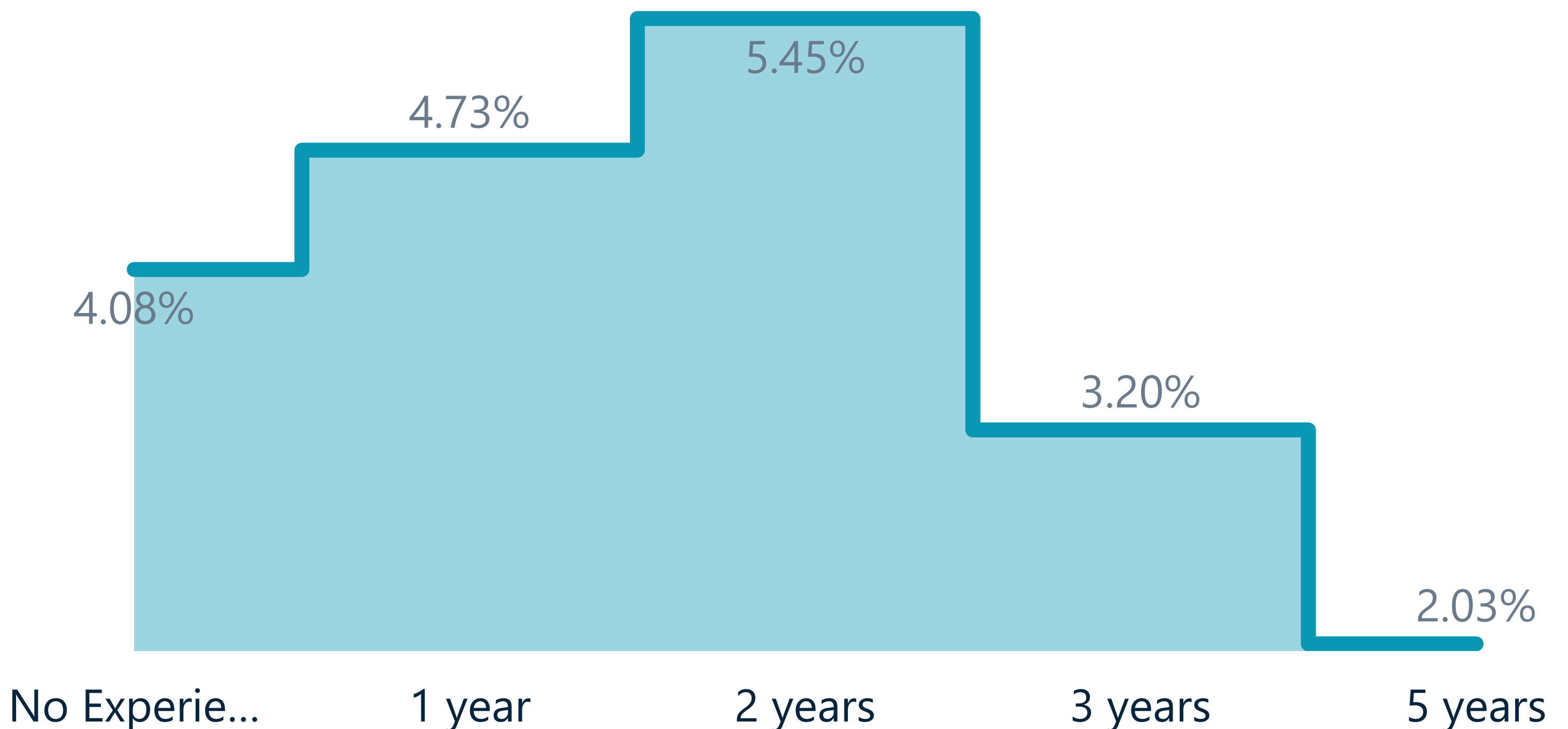
## Top 5 Minimum Qualification Level

by percentage of job opportunities



## Top 5 Minimum Years Experience

by percentage of job opportunities





# Insurance Sales Agents



## Top 10 Required Skills

|   |           |
|---|-----------|
| <b>Service Orientation</b>  |           |
| Actively looking for ways to help people.   | <b>1</b>  |
| <b>Time Management</b>  |           |
| Managing one's own time and the time of others.   | <b>2</b>  |
| <b>Writing</b>  |           |
| Communicating effectively in writing as appropriate for the needs of the audience.  | <b>3</b>  |
| <b>Learning Strategies</b>  |           |
| Selecting and using training/instructional methods and procedures appropriate for the situation when learning or teaching new things. | <b>4</b>  |
| <b>Negotiation</b>  |           |
| Bringing others together and trying to reconcile differences.   | <b>5</b>  |
| <b>Systems Analysis</b>   |           |
| Determining how a system should work and how changes in conditions, operations, and the environment will affect outcomes.             | <b>6</b>  |
| <b>Complex Problem Solving</b>  |           |
| Identifying complex problems and reviewing related information to develop and evaluate options and implement solutions.               | <b>7</b>  |
| <b>Speaking</b>   |           |
| Talking to others to convey information effectively.  | <b>8</b>  |
| <b>Active Learning</b>  |           |
| Understanding the implications of new information for both current and future problem-solving and decision-making.                    | <b>9</b>  |
| <b>Critical Thinking</b>  |           |
| Using logic and reasoning to identify the strengths and weaknesses of alternative solutions, conclusions, or approaches to problems.  | <b>10</b> |



# Insurance Sales Agents



## Top 5 Required Knowledge

|   |          |
|---|----------|
| <b>Sales and Marketing</b>  |          |
| Principles and methods for showing, promoting, and selling products or services. This includes marketing strategy and tactics, product demonstration, sales techniques, and sales control systems.    | <b>1</b> |
| <b>Customer and Personal Service</b>  |          |
| Principles and processes for providing customer and personal services. This includes customer needs assessment, meeting quality standards for services, and evaluation of customer satisfaction.      | <b>2</b> |
| <b>Administration and Management</b>  |          |
| Business and management principles involved in strategic planning, resource allocation, human resources modeling, leadership technique, production methods, and coordination of people and resources. | <b>3</b> |
| <b>Education and Training</b>   |          |
| Principles and methods for curriculum and training design, teaching and instruction for individuals and groups, and the measurement of training effects.  | <b>4</b> |
| <b>English Language</b>   |          |
| The structure and content of the English language including the meaning and spelling of words, rules of composition, and grammar.   | <b>5</b> |



# Insurance Sales Agents



## Top 10 Required Technology Skills

|   |   |
|---|---|
| <b>Computer based training software</b>       |   |
| Moodle  | 1 |
| <b>Instant messaging software</b>             |   |
| WhatsApp                                      | 2 |
| <b>Spreadsheet software</b>                   |   |
| Microsoft Excel                               | 3 |
| <b>Video conferencing software</b>            |   |
| Zoom  | 3 |
| <b>Internet browser software</b>              |   |
| Google  | 5 |
| <b>Word processing software</b>               |   |
| Microsoft Word                                | 5 |
| <b>Electronic mail software</b>               |   |
| Microsoft Outlook                             | 7 |
| <b>Operating system software</b>              |   |
| Ubuntu  | 7 |
| <b>Web page creation and editing software</b> |   |
| LinkedIn                                      | 7 |