



Securities, Commodities, and Financial Services Sales Agents



Ranked

9

by count of job opportunities

Percentage

1.76%

of all job opportunities

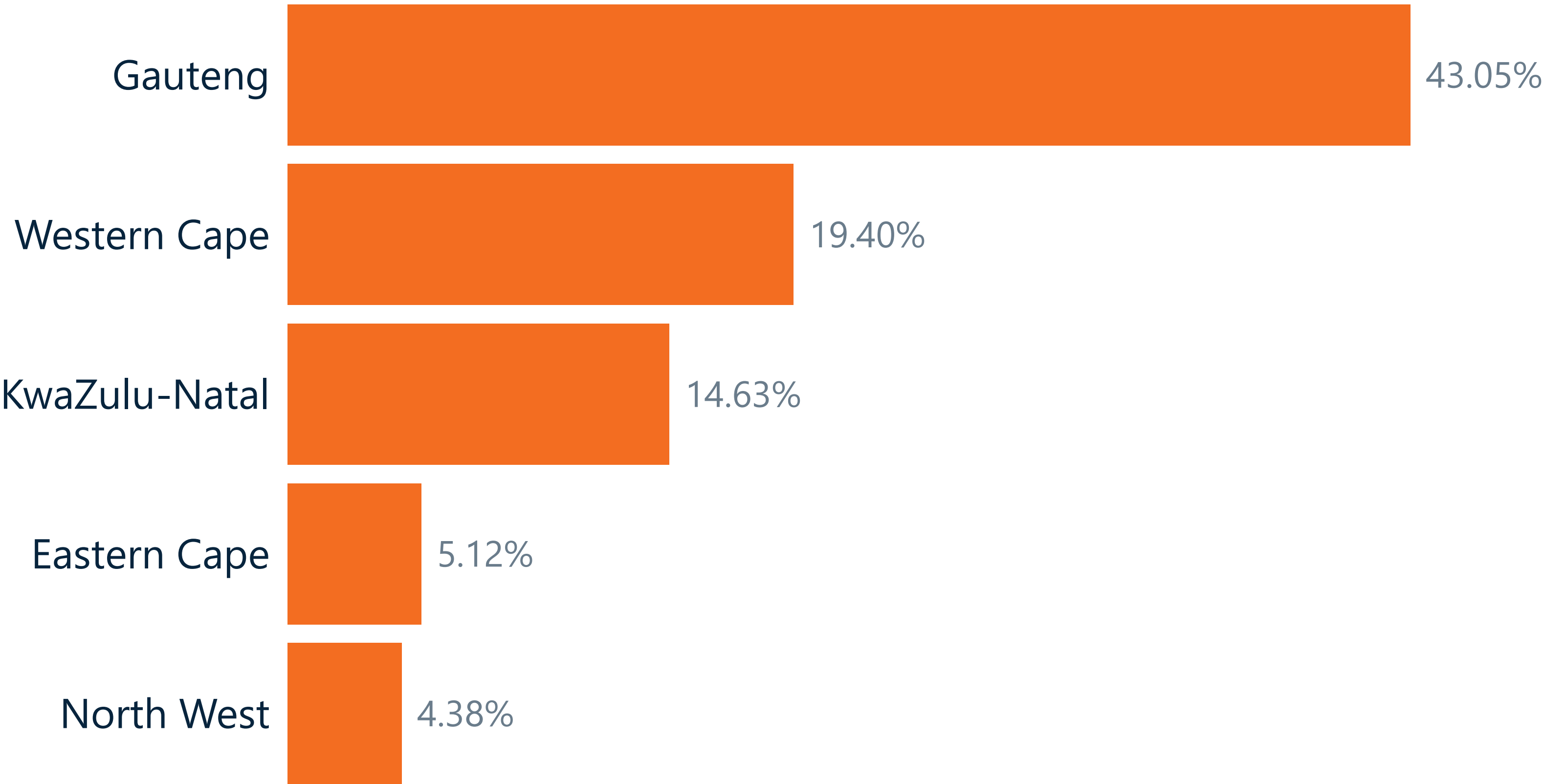
Hard-to-Fill

18.32%

% job opportunities that are "hard-to-fill"

Top 5 Provinces

by percentage of job opportunities





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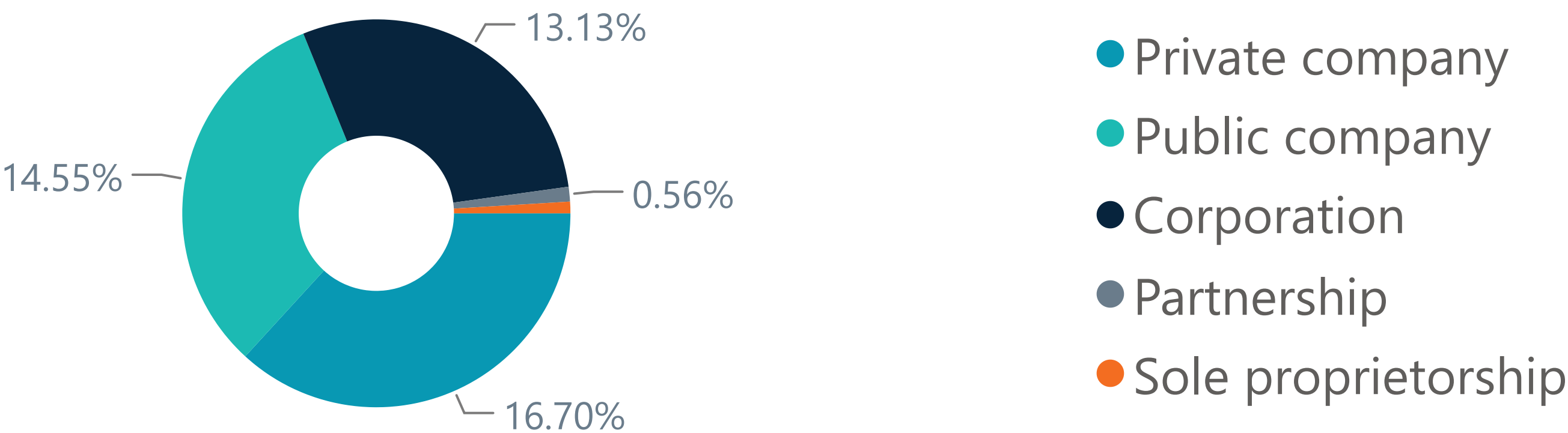
Top 5 Industries

by percentage of job opportunities

Financial and insurance activities	76.59%
Professional, scientific and technical activities	6.24%
Wholesale and retail trade	4.52%
Administrative and support activities	2.78%
Information and communication	1.70%

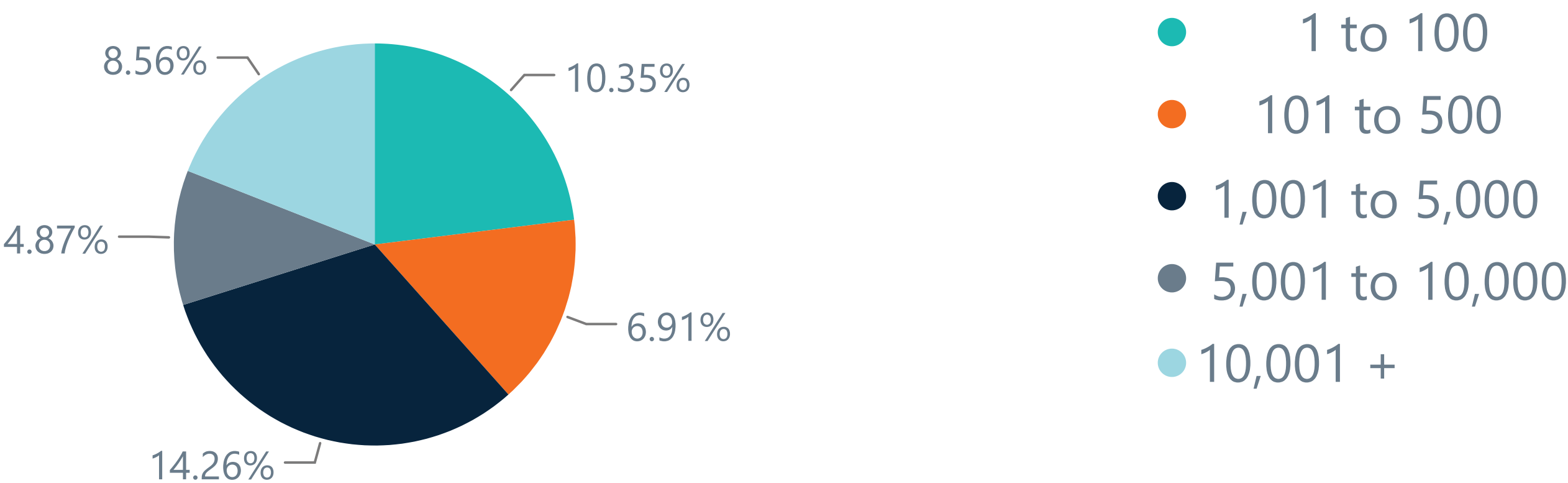
Top 5 Company Types

by percentage of job opportunities



Top 5 Company Sizes

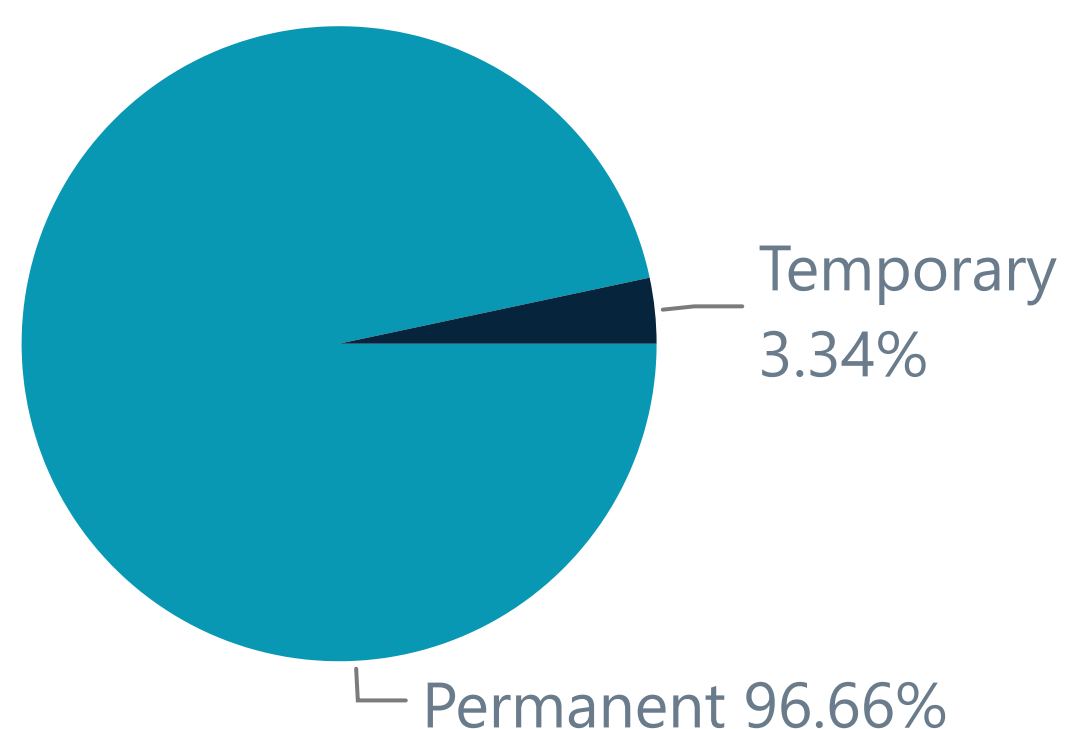
by percentage of job opportunities



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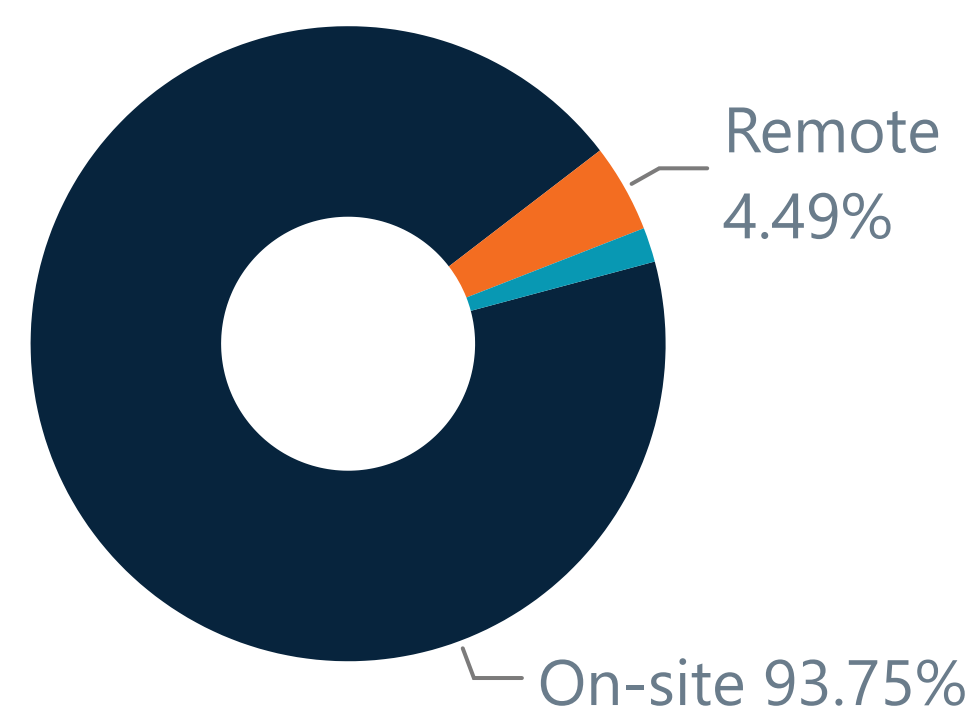
Employment Type

percentage of job opportunities



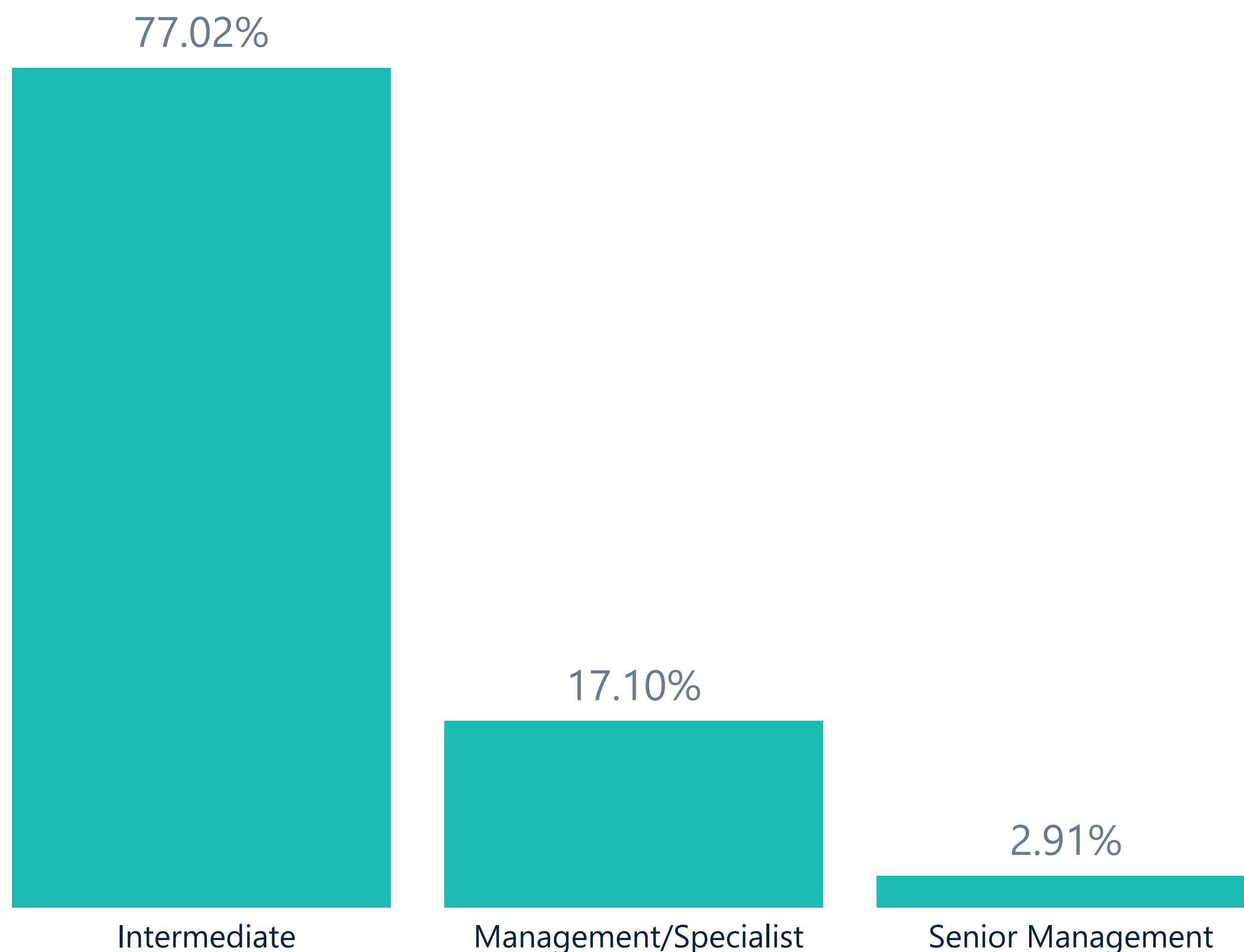
Employment Flexibility

percentage of job opportunities



Top 3 Employment Levels

by percentage of job opportunities



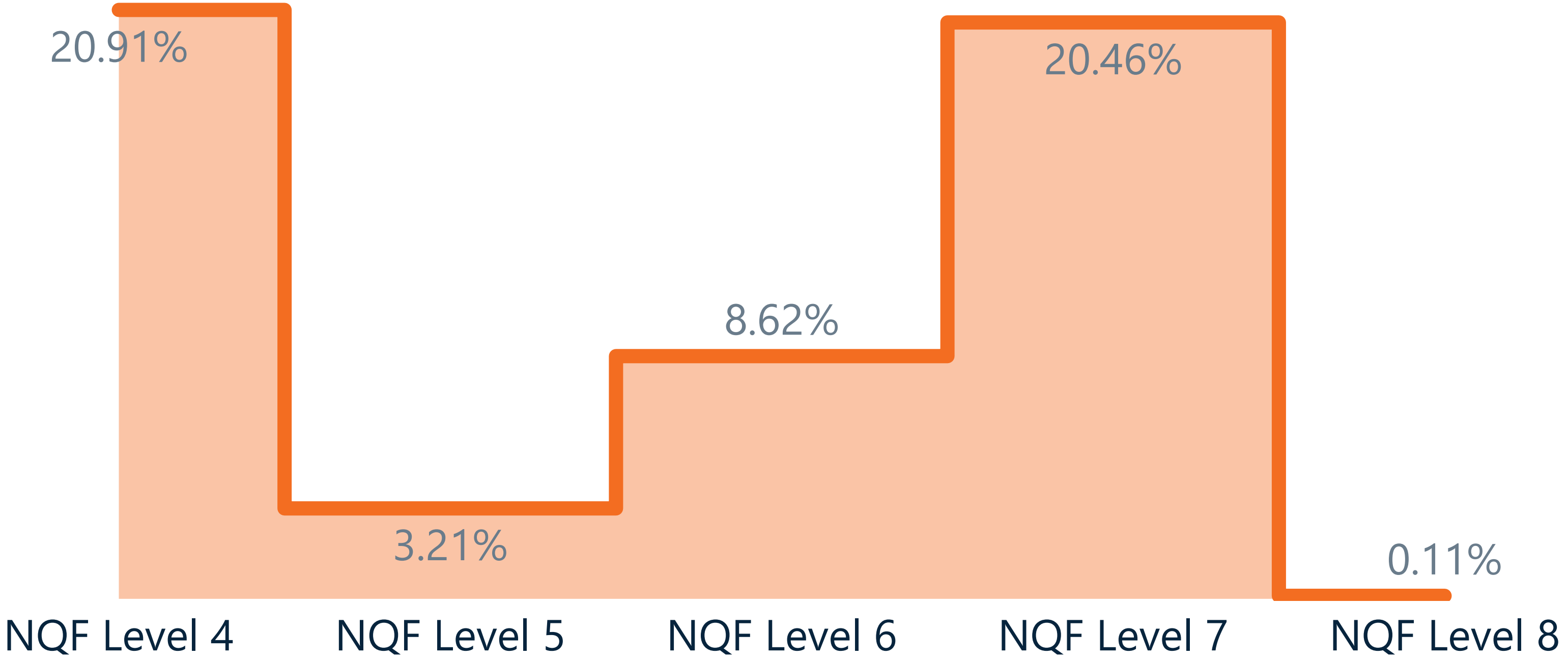


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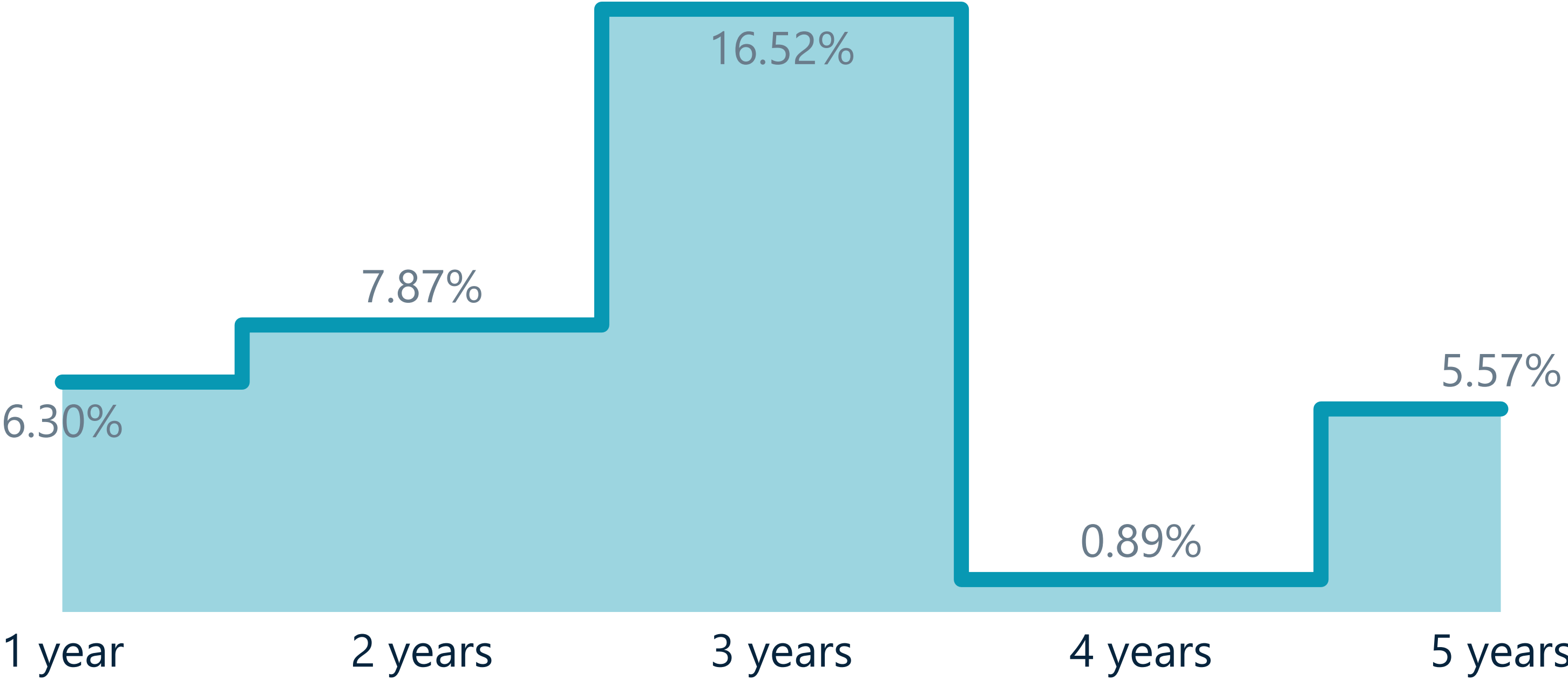
Top 5 Minimum Qualification Level

by percentage of job opportunities



Top 5 Minimum Years Experience

by percentage of job opportunities





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Top 10 Required Skills

Time Management	
Managing one's own time and the time of others.	1
Service Orientation	
Actively looking for ways to help people.	2
Writing	
Communicating effectively in writing as appropriate for the needs of the audience.	3
Complex Problem Solving	
Identifying complex problems and reviewing related information to develop and evaluate options and implement solutions.	4
Learning Strategies	
Selecting and using training/instructional methods and procedures appropriate for the situation when learning or teaching new things.	5



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Top 5 Required Knowledge

Customer and Personal Service	
Principles and processes for providing customer and personal services. This includes customer needs assessment, meeting quality standards for services, and evaluation of customer satisfaction.	1
Sales and Marketing	
Principles and methods for showing, promoting, and selling products or services. This includes marketing strategy and tactics, product demonstration, sales techniques, and sales control systems.	2
Communications and Media	
Media production, communication, and dissemination techniques and methods. This includes alternative ways to inform and entertain via written, oral, and visual media.	3
Administration and Management	
Business and management principles involved in strategic planning, resource allocation, human resources modeling, leadership technique, production methods, and coordination of people and resources.	4
Computers and Electronics	
Circuit boards, processors, chips, electronic equipment, and computer hardware and software, including applications and programming.	5



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Top 10 Required Technology Skills

Spreadsheet software	
Microsoft Excel	1
Google Sheets	10
Internet browser software	
Google	2
Web page creation and editing software	
LinkedIn	3
Facebook	10
Object or component oriented development software	
Python	3
Word processing software	
Microsoft Word	5
Video creation and editing software	
YouTube	6
Instant messaging software	
WhatsApp	7
Sales and marketing software	
Google Ads	8
Video conferencing software	
Zoom	8
Electronic mail software	
Microsoft Outlook	10
Presentation software	
Microsoft PowerPoint	10